

Sales & Marketing-Consumer Mobility  
Bharat Sanchar Bhawan, New Delhi-1  
Tel No: 23763746, 23326705



भारत संचार निगम लिमिटेड  
(भारत सरकार का उपक्रम)  
**BHARAT SANCHAR NIGAM LIMITED**  
(A Govt. of India Enterprise)

No. 9-11/2010-SCM-CM/150

Dated: 13<sup>th</sup> Apr, 2016

To,  
The Chief General Managers,  
All Telecom Circles/ Telecom Districts,  
BSNL

**Subject:** - Provision of SancharSoft connectivity to RD-reg.

**Ref:-** i) This office letter 9-11/2010-SCM-CM(pt)/2, dated 30.09.2015.

A module has been developed by ITPC for providing SancharSoft connectivity to RDs. The process flow of the module is as below:-

- All the Rural Distributers are to be created first in Pyro system, automatically same list will be populated in SancharSoft. Addition of RD in SancharSoft is avoided due to report reconciliation issues.
- Sales to RD flow is same as that of franchisee/DSA which is currently being followed in SancharSoft.
- BSNL recruited RDs are eligible for payment of commission via SancharSoft as per the existing orders.
- Sale of BSNL recruited RD referred as Primary Sale.
- Circle admin has to configure CAF and various commission particulars pertaining to RDs.
- RDs can do data entry via internet or approach nearby CSC and submit the CAF to CSC for initial activation and tele verification.

Circles have already been authorized to provide suitable broadband plan to willing RDs free of cost vide this office letter under reference. It is therefore requested to extend the SancharSoft facility to willing RDs also.

(Upendra Bakolia)  
Addl. GM(S&M)-CM

**Copy to:** - i) Director-CM, BSNL Board, for kind information please.  
ii) Sr. GM(Dev), ITPC Hyderabad, for kind information and necessary action please.